



AWARD SHEET SUPPLEMENT

BID NO. 7587-5/19-2; INDUSTRIAL BLOWERS, FANS, AIR CURTAINS, PARTS AND ACCESSORIES **PRE-QUALIFICATION OF BIDDERS**

I. AWARD HISTORY / ADDENDUMS TO THE AWARD SHEET

ADD No.	Date Issued	Event	Procurement Personnel
3	1/19/16	\$100,000 have been added to MDT.	Yuly Chaux-Ramirez
2	1/6/16	MDT accessed this contract with \$50,000 using a donation from WASD	Yuly Chaux-Ramirez
1	10/1/15	Publish Award Sheet Supplement	Yuly Chaux-Ramirez

II. PURCHASING INSTRUCTION

A. REQUEST FOR QUOTE PROCEDURES (Re: ITB Paragraph 2.6)

Bidders are deemed pre-qualified to participate in spot market purchases as required by the County on either an as-needed or on a periodic basis. When such spot market purchases are initiated, all pre-qualified Bidders for the corresponding group will be invited to participate in the Request for Quote (RFQ). The vendor then offering the lowest fixed price shall be awarded the specific purchase. The award to one vendor for a specific purchase does not preclude the awarded vendor nor the remaining pre-qualified Bidders from submitting spot market offers for other specific purchases.

- ✓ Bid tabulations **MUST** be provided to bidders upon request, and prior to sending the award recommendation.
- ✓ All quotations are subject to the **Cone of Silence**. Per section 2-11.1(t) of the County code.
- ✓ The most recent version of the County's general terms and conditions apply to each quote. The latest version can be accessed by clicking on the following link <http://www.miamidade.gov/procurement/itb-terms-conditions.asp>, it is ISD Procurement Management's suggestion to print the T&Cs for each quote and add them to the specific quote folder.

Instruction on applying Bid Preferences

It is the department's responsibility to review the County's general Terms and Conditions to confirm the preferences that apply to each quote.

▪ Small Business Enterprises (SBE) Measures:

Micro Business Enterprises and SBEs must be certified by SBD Business Affairs, a division of the Internal Services Department. For certification information, contact SBD at 305-375-CERT (2378) or online at: <http://www.miamidade.gov/smallbusiness/>. The enterprises must be certified by bid submission deadline, at contract award. (This preference is given to bidders that are certified as SBE or Micro/SBE **ONLY**, NOT DBE)

SBE Preference shall be applied first as follows and as otherwise stipulated in Section 2-8.1.1.1.1 of the Code of Miami-Dade County:

Case 1: Quotes of \$100,000 or less. (SBE – set aside, if there is enough SBE certified bidders)

Within the fiscal year, it is required that County departments expend with SBEs 100% of the total value of contracts less than one hundred thousand dollars (\$100,000.00) for goods and/or services. The departmental requirement shall be complied with unless it is determined that there is not enough SBE certified pre-qualified bidders (minimum of 3). In the event it is determined that there is enough SBE



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certified pre-qualified bidders, participation shall be only among SBEs, and Micro SBEs shall automatically receive a ten (10) percent bid preference.

Case 2: Quotes valued of 100,000 or less (not set-aside)

A ten (10) percent bid preference shall automatically apply for Micro Business Enterprises.

Case 3: Quotes valued over \$100,000 and up to \$1,000,000

A ten (10) percent bid preference shall automatically apply for SBEs/Micro Business Enterprises.

The departments shall deduct the preference amount from the total bid or quoted price in order to calculate the price to be used for evaluation. The price the County will pay is the original price offered (excluding the 5% or 10% evaluation factors).

A preliminary ranking shall be prepared after applying the SBE/MicroSBE preference to determine the following:

- *If based on the new evaluated prices an SBE or Micro/SBE bidder is ranked the lowest, the award of the quote will be to the SBE or Micro/SBE bidder. No other preference will be applied to this specific quote.*
- *If based on the new evaluated prices none of the SBE or Micro/SBE bidders are ranked the lowest, the following preferences will be applied to this specific quote.*

▪ **Local and Locally-Headquartered Business Preference**

The evaluation of competitive bids is subject to Section 2-8.5 of the Miami-Dade County Code.

Definitions: *Local business* means the vendor has a valid business tax receipt issued by Miami-Dade County at least one year prior to bid or proposal submission, and a physical business address located within the limits of Miami-Dade County from which the vendor operates or performs business. Firms who provide goods or services which are exempt from Miami-Dade Business Tax Receipt requirements shall be required to submit documentation, to the County's satisfaction, demonstrating the physical business presence of the firm within the limits of Miami-Dade County for at least one year prior to bid or proposal submission. Post Office Boxes are not verifiable and shall not be used for the purpose of establishing said physical address. In addition to the foregoing, a vendor shall not be considered a "local business" unless it contributes to the economic development and well-being of Miami-Dade County in a verifiable and measurable way. This may include, but not be limited to, the retention and expansion of employment opportunities and the support and increase to the County's tax base. Vendors shall affirm in writing their compliance with the foregoing at the time of submitting their bid or proposal to be eligible for consideration as a "local business" under this section. A vendor who misrepresents the status of its firm under this Section in a proposal or bid submitted to the County will lose the privilege to claim any preference under this Section for a period of up to one year. The County Mayor, in his discretion, may also recommend that the firm be referred for debarment in accordance with [Section 2-8.4.1](#) of the Code of Miami-Dade County. *Locally Headquartered Business* means a Local Business as defined in this Section which has a Principal Place of Business in Miami-Dade County.

In any competitive bid process where award, if any, is to be made to the responsive and responsible bidder offering the lowest bid (the "Low Bidder" and "Low Bid" respectively), the following shall apply:

1. If the Low Bidder is not a Local Business, then any and all responsive and responsible Local Businesses submitting a price within ten percent of the Low Bid, the Low Bidder, and any and all responsive and responsible Locally Headquartered Businesses submitting a price within fifteen percent of the Low Bid, shall have an opportunity to submit a best and final bid equal to or lower than the Low Bid.



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2. If the Low Bidder is a Local Business which is not a Locally Headquartered Business, then any and all responsive and responsible Locally Headquartered Businesses submitting a price within five percent of the Low Bid, and the Low Bidder shall have an opportunity to submit a best and final bid equal to or lower than the Low Bid.
3. Award, if any, shall be made to the responsive and responsible bidder offering the lowest best and final bid.
4. Ties in best and final bid shall be resolved in the following order of priority: Locally Headquartered Business, Local Business, other business.
5. If no best and final bid is required in accordance with the provisions above, award, if any, shall be made to the Low Bidder.

At this time, there is an Interlocal Agreement for Reciprocity of Local Business and Locally-Headquartered Business Preferences in effect between Miami-Dade and Broward Counties until September 30, 2015.

NOTE: Additional bidders that meet the pre-qualification requirements may be added by ISD Procurement Management via addendum. **Always check the addenda log table for latest award sheet addenda and additional bidders.**

B. EMERGENCY PURCHASES (Re: ITB Paragraph 2.6)

These purchases shall be based upon availability of materials and geographic location of the vendor. In the best interest of the County, for items either delivered by the Bidders or picked-up from the Bidders location by authorized County personnel, the availability of material, geographic location, and/or delivery time may be utilized as deciding factors for the basis of an award to a vendor when it is determined by a County department that a project is time sensitive to meet pre-established deadlines or it is an emergency situation.

III. PRE-QUALIFIED BIDDERS

BIDDERS				
BUSINESS NAME	CONTACT	PHONE	E-MAIL	FAX
Barney's Pumps, Inc.	Jim King	954-346-0669	bertseinl@barneyspumps.com	954-346-0993
Century/AAA, LTD. d/b/a AAA Supply	Anthony Dedesma	305 362-2666	info@aaasupply.com	305 513-5886
Condo Electric Industrial Supply	Jose G. Espinola	305-691-5400	condoel@bellsouth.net	305-691-6564
Pats Pump and Blowers, LLC	Kevin Fender	407-841-7867	patspump@aol.com	407-648-2096
S & R Sales, Inc.	Raymond E. Williams	407-877-7000	rwilliams@srsalesinc.com	407-877-8691
Tool Place Corporation	Edgar Bischoff	305 591-5650	sales@toolplacecorp.com	305 591-5653
W W Grainger	George Joseph	305-594-0587	miamigovteam@grainger.com	800-459-2727

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IV. BIDDERS & BRANDS

Awarded Vendors→		Barney's Pumps, Inc.	Century/AAA, LTD. d/b/a AAA Supply	Condo Electric Industrial Supply	Pats Pump and Blowers LLC	S & R Sales, Inc.	Tool Place Corporation	W W Grainger
Brands	Air Drive, Inc.							X
	Air King Ventilation Products						X	
	Air Vent, Inc.							X
	Airmaster Fan Company							
	American Coolair - ILG Industries			X				
	Armstrong				X			
	Big Ass Fans					X		
	Broan-Nutone							X
	Canarm Ltd.			X				
	Ceramic Cooling Towers				X			
	Cincinnati Fan			X				
	Dayton		X					X
	Dresser-Roots				X			
	Emerson				X			
	Empire Ventilation Equipment Co.							X
	Extech Instruments							X
	Fantech							X
	Flo Fab Pumps		X					
	Fluke							X
	Fuji							X
	General Electric		X					
	General Electric/ GE ROOTS	X						
	Griswald				X			
	Jenco Fan			X				
	King Air Curtains		X					
	Lasko							X
	LAU, Ind.							X
	Marley				X			
	Mars Air Curtains							
	Miller Leaman, Inc.			X				
	National Turbines				X			
	NCA Manufacturing			X				
	Powered Air			X				
	Speedair							X
	SPX							X
	Twin City Fans		X					
	TPI Corporation						X	
	Vostermans							X
	Westward							X